

## Bid Opening Results For:

IFB NUMBER	22941
BID OPENING	10/29/2015
GROUP NUMBER	22812
PURCHASING OFFICER	Shrilata Nath
TELEPHONE	(518) 474-3034

### DESCRIPTION

Mailing Machines, Scales, Folders, Inserter, Meter Rental  
and other items (Statewide)



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# Invitation For Bids (Revised October 15, 2015)

**IMPORTANT: SEE "BID SUBMITTAL INSTRUCTIONS" CLAUSES HEREIN**

**(E-Mail or Facsimile Bid Submissions Are NOT Acceptable)**

<b>BID OPENING</b>		<b>TITLE: Group 22812 - Mailing Machines, Scales, Folders, Inserters, Meter Rental, and Other Items (Statewide)</b> Classification Code(s):44
<b>DATE:</b> October 22, 2015	<b>TIME:</b> 11:00 AM ET	
<b>INVITATION FOR BIDS NUMBER:</b> 22941		<b>SPECIFICATION REFERENCE:</b> As Incorporated in the Invitation For Bids
<b>CONTRACT PERIOD:</b> Five years with two additional one (1) year renewal options		
<b>DESIGNATED CONTACTS:</b>		
<b>PRIMARY CONTACT</b> Shrilata Nath Contract Management Specialist 1 Telephone: (518) 474-3034 E-mail: <a href="mailto:shrilata.nath@ogs.ny.gov">shrilata.nath@ogs.ny.gov</a>	<b>SECONDARY CONTACT</b> Ruth K. Quezada Contract Management Specialist 2 Telephone: (518) 473-2801 E-mail: <a href="mailto:ruth.quezada@ogs.ny.gov">ruth.quezada@ogs.ny.gov</a>	<b>TERTIARY CONTACT</b> Jamic Nusbaum Procurement Manager 1 Telephone: (518) 474-5340 E-mail: <a href="mailto:edward.nusbaum@ogs.ny.gov">edward.nusbaum@ogs.ny.gov</a>
	<b>TERTIARY CONTACT</b> William Mayer Senior Attorney Telephone: (518) 474-5607 E-mail: <a href="mailto:william.mayer@ogs.ny.gov">william.mayer@ogs.ny.gov</a>	

The bid must be fully and properly executed by an authorized person. By signing you certify your express authority to sign on behalf of yourself, your company, or other entity and full knowledge and acceptance of this INVITATION FOR BIDS, Appendix A (Standard Clauses For New York State Contracts), Appendix B (OGS General Specifications), and State Finance Law §139-j and §139-k (Procurement Lobbying), and that all information provided is complete, true and accurate. By signing, bidder affirms that it understands and agrees to comply with the OGS procedures relative to permissible contacts as required by State Finance Law §139-j (3) and §139-j (6) (b). Information may be accessed at:

Procurement Lobbying: <http://www.ogs.ny.gov/aboutOgs/regulations/defaultAdvisoryCouncil.html>

<b>Bidder's Federal Tax Identification Number:</b> <i>(Do Not Use Social Security Number)</i> 80-0728837	<b>NYS Vendor Identification Number:</b> <i>(See "New York State Vendor File Registration" clause)</i> 1100011926
If applicable, place an "x" in the appropriate box ( <i>check all that apply</i> ):	<input type="checkbox"/> NYS Small Business: _____ Employees <input type="checkbox"/> Minority Owned Business <input type="checkbox"/> Women Owned Business
<b>Legal Business Name of Company Bidding:</b> Bell and Howell, LLC	
<b>D/B/A - Doing Business As (if applicable):</b>	
<b>Street</b> 3791 S Alston Avenue	<b>City</b> Durham
<b>State</b> NC	<b>Zip</b> 27713-1803
<b>County</b> Durham	
If applicable, place an "x" in the appropriate box ( <i>check all that apply</i> ):	<input type="checkbox"/> Manufactured Within New York State <input checked="" type="checkbox"/> Manufactured Outside New York State
If you are not bidding, place an "x" in the box and return this page only. <input type="checkbox"/> WE ARE UNABLE TO BID AT THIS TIME BECAUSE _____	
<b>Bidder's Signature:</b> Title: VP, General Counsel Phone : (919) 767-6400 ext ( ) Fax : (919) 767- 7727 ext ( ) E-mail Address: <a href="mailto:blake.eaddy@bhemail.com">blake.eaddy@bhemail.com</a>	<b>Printed or Typed Name:</b> Blake Eaddy Date: <del>10/26/2015</del> 10/27/2015 Toll Free Phone : (800) 220-2030 ext ( ) Toll Free Fax: N/A ( ) - ext ( ) Company Web Site: <a href="http://www.BellHowell.net">www.BellHowell.net</a>
<b>P.R. #</b>	LIT <input type="checkbox"/> MEMO <input type="checkbox"/> LET <input type="checkbox"/> OTHER <input type="checkbox"/> MISSING PAGES



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	<b>TERTIARY CONTACT</b> William Mayer Senior Attorney Telephone: (518) 474-5607 E-mail: william.mayer@ogs.ny.gov	

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Procurement Lobbying: <http://www.ogs.ny.gov/aboutOgs/regulations/defaultAdvisoryCouncil.html>

<b>Bidder's Federal Tax Identification Number:</b> <i>(Do Not Use Social Security Number)</i> 02-04-07657	<b>NYS Vendor Identification Number:</b> <i>(See "New York State Vendor File Registration" clause)</i> 1000010915			
If applicable, place an "x" in the appropriate box <i>(check all that apply)</i> :	<input type="checkbox"/> NYS Small Business: _____ Employees <input type="checkbox"/> Minority Owned Business <input type="checkbox"/> Women Owned Business			
Legal Business Name of Company Bidding: Bescorp Inc				
D/B/A - Doing Business As (if applicable): Formax				
Street 1 Education Way	City Dover	State NH	Zip 03820	County Strafford
If applicable, place an "x" in the appropriate box <i>(check all that apply)</i> :	<input type="checkbox"/> Manufactured Within New York State <input checked="" type="checkbox"/> Manufactured Outside New York State			
If you are not bidding, place an "x" in the box and return this page only. <input type="checkbox"/> WE ARE UNABLE TO BID AT THIS TIME BECAUSE				
Bidder's Signature:	Printed or Typed Name: Charles W. MacNeil			
Title: Vice President of Marketing	Date: 10/27/15			
Phone : (603 ) 516 - 2631 ext ( )	Toll Free Phone : ( 800 ) 232 - 5535 ext ( 31 )			
Fax : (603 ) 743 - 6366 ext ( )	Toll Free Fax : ( ) - ext ( )			
E-mail Address:	Company Web Site:			

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<b>DATE:</b> October 14, 2015	<b>TIME:</b> 11:00 AM ET	
<b>INVITATION FOR BIDS NUMBER:</b> 22941		<b>SPECIFICATION REFERENCE:</b> As Incorporated in the Invitation For Bids
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	<b>TERTIARY CONTACT</b> William Mayer Senior Attorney Telephone: (518) 474-5607 E-mail: william.mayer@ogs.ny.gov	

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Procurement Lobbying: <http://www.ogs.ny.gov/aboutOgs/regulations/defaultAdvisoryCouncil.html>

<b>Bidder's Federal Tax Identification Number:</b> (Do Not Use Social Security Number)  381716563		<b>NYS Vendor Identification Number:</b> (See "New York State Vendor File Registration" clause)  1000031564	
If applicable, place an "x" in the appropriate box (check all that apply):		<input type="checkbox"/> NYS Small Business #Employees	<input type="checkbox"/> Minority Owned Business <input type="checkbox"/> Women Owned Business
<b>Legal Business Name of Company Bidding:</b> FRANCOTYP POSTALIA, Inc.			
<b>D/B/A - Doing Business As (if applicable):</b> FP MAILING SOLUTIONS			
<b>Street</b> 140 N. MITCHELL CT.	<b>City</b> ADDISON	<b>State</b> IL	<b>Zip</b> 60101-5629
		<b>County</b> DUPAGE	
If applicable, place an "x" in the appropriate box (check all that apply):		<input type="checkbox"/> Manufactured Within New York State	<input checked="" type="checkbox"/> Manufactured Outside New York State
If you are not bidding, place an "x" in the box and return this page only. <input type="checkbox"/> WE ARE UNABLE TO BID AT THIS TIME BECAUSE			
<b>Bidder's Signature:</b> 		<b>Printed or Typed Name:</b> Kevin Thompson	
<b>Title:</b> Director of Dealer & Major Account Program		<b>Date:</b> 10-9-15	
<b>Phone :</b> (630 ) 837 -5760 ext ( )	<b>Toll Free Phone :</b> (800 ) 341 -6052 ext ( 5760		
<b>Fax :</b> (800 ) 810 -3761 ext ( )	<b>Toll Free Fax :</b> (800) 810 -3761 ext ( )		
<b>E-mail Address:</b>		<b>Company Web Site:</b>	

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		<b>TERTIARY CONTACT</b> Jamie Nusbaum Procurement Manager 1 Telephone: (518) 474-5340 E-mail: <a href="mailto:edward.nusbaum@ogs.ny.gov">edward.nusbaum@ogs.ny.gov</a>	

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Procurement Lobbying: <http://www.ogs.ny.gov/aboutOgs/regulations/defaultAdvisoryCouncil.html>

<b>Bidder's Federal Tax Identification Number:</b> <i>(Do Not Use Social Security Number)</i> 51-0223195		<b>NYS Vendor Identification Number:</b> <i>(See "New York State Vendor File Registration" clause)</i> 1000044889	
If applicable, place an "x" in the appropriate box <i>(check all that apply)</i> :		<input type="checkbox"/> NYS Small Business Employees <input type="checkbox"/> Minority Owned Business <input type="checkbox"/> Women Owned Business	
<b>Legal Business Name of Company Bidding:</b> Gunther International, Ltd.			
<b>D/B/A - Doing Business As (if applicable):</b>			
<b>Street</b> One Winnenden Road	<b>City</b> Norwich	<b>State</b> CT	<b>Zip</b> 06360
		<b>County</b> New London	
If applicable, place an "x" in the appropriate box <i>(check all that apply)</i> :		<input type="checkbox"/> Manufactured Within New York State <input checked="" type="checkbox"/> Manufactured Outside New York State	
If you are not bidding, place an "x" in the box and return this page only. <input type="checkbox"/> WE ARE UNABLE TO BID AT THIS TIME BECAUSE			
<b>Bidder's Signature:</b> Title: CEO & President		<b>Printed or Typed Name:</b> Marc Perkins <b>Date:</b> October 19, 2015	
Phone : (860 ) 823-1427 ext ( 1139 )	Fax : (860 ) 886-8889 ext ( )	Toll Free Phone : (800 ) 864-1490	Toll Free Fax : ( ) - ext ( )
E-mail Address: <a href="mailto:marc.perkins@guntherintl.com">marc.perkins@guntherintl.com</a>		Company Web Site: <a href="http://www.guntherintl.com">www.guntherintl.com</a>	

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Procurement Lobbying: <http://www.ogs.ny.gov/aboutOgs/regulations/defaultAdvisoryCouncil.html>

<b>Bidder's Federal Tax Identification Number:</b> <i>(Do Not Use Social Security Number)</i> 94-2388882	<b>NYS Vendor Identification Number:</b> <i>(See "New York State Vendor File Registration" clause)</i> 1000032848
If applicable, place an "x" in the appropriate box ( <i>check all that apply</i> ):	<input type="checkbox"/> NYS Small Business: _____ Employees <input type="checkbox"/> Minority Owned Business <input type="checkbox"/> Women Owned Business
<b>Legal Business Name of Company Bidding:</b>	Neopost USA Inc.
<b>D/B/A - Doing Business As (if applicable):</b>	
<b>Street</b> 478 Wheelers Farms Rd.	<b>City</b> Milford
<b>State</b> CT	<b>Zip</b> 06461
<b>County</b> New Haven	
If applicable, place an "x" in the appropriate box ( <i>check all that apply</i> ):	<input type="checkbox"/> Manufactured Within New York State <input checked="" type="checkbox"/> Manufactured Outside New York State
If you are not bidding, place an "x" in the box and return this page only. <input type="checkbox"/> WE ARE UNABLE TO BID AT THIS TIME BECAUSE _____	
<b>Bidder's Signature:</b>	<b>Printed or Typed Name:</b> Kevin O'Connor
<b>Title:</b> Vice President, Marketing	<b>Date:</b> 10/19/2015
<b>Phone :</b> ( 203 ) 301 - 3400 ext ( )	<b>Toll Free Phone :</b> ( 800 ) 636 - 7678 ext ( )
<b>Fax :</b> ( 203 ) 301 - 2600 ext ( )	<b>Toll Free Fax :</b> ( ) - ext ( )
<b>E-mail Address:</b> <a href="mailto:government@neopost.com">government@neopost.com</a>	<b>Company Web Site:</b> <a href="http://www.neopostusa.com">www.neopostusa.com</a>

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<b>Bidder's Federal Tax Identification Number:</b> <i>(Do Not Use Social Security Number)</i> 06-0495050	<b>NYS Vendor Identification Number:</b> <i>(See "New York State Vendor File Registration" clause)</i> 1000000122
If applicable, place an "x" in the appropriate box ( <i>check all that apply</i> ):	<input type="checkbox"/> NYS Small Business Employees <input type="checkbox"/> Minority Owned Business <input type="checkbox"/> Women Owned Business
Legal Business Name of Company Bidding: Pitney Bowes Inc.	
D/B/A - Doing Business As (if applicable):	
Street 3001 Summer Street	City Stamford
State CT	Zip 06926
County Fairfield	
If applicable, place an "x" in the appropriate box ( <i>check all that apply</i> ):	<input type="checkbox"/> Manufactured Within New York State <input checked="" type="checkbox"/> Manufactured Outside New York State
If you are not bidding, place an "x" in the box and return this page only. <input type="checkbox"/> WE ARE UNABLE TO BID AT THIS TIME BECAUSE	
Bidder's Signature:	Printed or Typed Name: Eric Schmude
Title: Government Channel Director	Date:
Phone : ( 804 ) 496 - 6912 ext ( )	Toll Free Phone : ( 800 ) 322 - 8000 ext ( )
Fax : ( 203 ) 460 - 9653 ext ( )	Toll Free Fax : ( ) - ext ( )
E-mail Address: <a href="mailto:eric.schmude@pb.com">eric.schmude@pb.com</a>	Company Web Site: <a href="http://www.pitneybowes.com">www.pitneybowes.com</a>

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<b>CONTRACT PERIOD:</b> Five years with two additional one (1) year renewal options			
<b>DESIGNATED CONTACTS:</b>			
<b>PRIMARY CONTACT</b> Shrilata Nath Contract Management Specialist 1 Telephone: (518) 474-3034 E-mail: <a href="mailto:shrilata.nath@ogs.ny.gov">shrilata.nath@ogs.ny.gov</a>	<b>SECONDARY CONTACT</b> Ruth K. Quezada Contract Management Specialist 2 Telephone: (518) 473-2801 E-mail: <a href="mailto:ruth.quezada@ogs.ny.gov">ruth.quezada@ogs.ny.gov</a>	<b>TERTIARY CONTACT</b> Jamie Nusbaum Procurement Manager 1 Telephone: (518) 474-5340 E-mail: <a href="mailto:edward.nusbaum@ogs.ny.gov">edward.nusbaum@ogs.ny.gov</a>	
	<b>TERTIARY CONTACT</b> William Mayer Senior Attorney Telephone: (518) 474-5607 E-mail: <a href="mailto:william.mayer@ogs.ny.gov">william.mayer@ogs.ny.gov</a>		

The bid must be fully and properly executed by an authorized person. By signing you certify your express authority to sign on behalf of yourself, your company, or other entity and full knowledge and acceptance of this INVITATION FOR BIDS, Appendix A (Standard Clauses For New York State Contracts), Appendix B (OGS General Specifications), and State Finance Law §139-j and §139-k (Procurement Lobbying), and that all information provided is complete, true and accurate. By signing, bidder affirms that it understands and agrees to comply with the OGS procedures relative to permissible contacts as required by State Finance Law §139-j (3) and §139-j (6) (b). Information may be accessed at:  
Procurement Lobbying: <http://www.ogs.ny.gov/aboutOgs/regulations/defaultAdvisoryCouncil.html>

<b>Bidder's Federal Tax Identification Number:</b> <i>(Do Not Use Social Security Number)</i>		<b>NYS Vendor Identification Number:</b> <i>(See "New York State Vendor File Registration" clause)</i>	
36-1004130		1000040640	
If applicable, place an "x" in the appropriate box <i>(check all that apply)</i> :		<input type="checkbox"/> NYS Small Business: _____ Employees 60,000	<input type="checkbox"/> Minority Owned Business
			<input type="checkbox"/> Women Owned Business
<b>Legal Business Name of Company Bidding:</b> RR Donnelley & Sons Company			
<b>D/B/A - Doing Business As (if applicable):</b>			
<b>Street</b> 350 17th St	<b>City</b> Monroe	<b>State</b> WI	<b>Zip</b> 53566
		<b>County</b>	
If applicable, place an "x" in the appropriate box <i>(check all that apply)</i> :		<input type="checkbox"/> Manufactured Within New York State	<input checked="" type="checkbox"/> Manufactured Outside New York State
If you are not bidding, place an "x" in the box and return this page only.			
<input type="checkbox"/> WE ARE UNABLE TO BID AT THIS TIME BECAUSE			
<b>Bidder's Signature:</b>		<b>Printed or Typed Name:</b> Berton Leach	
<b>Title:</b> Operations Manager		<b>Date:</b> 26 OCT 15	
<b>Phone</b> : (608) 329 - 9412 ext ( )	<b>Toll Free Phone</b> : ( ) - ext ( )		
<b>Fax</b> : ( ) - ext ( )	<b>Toll Free Fax</b> : ( ) - ext ( )		
<b>E-mail Address:</b> <a href="mailto:berton.f.leach@rrd.com">berton.f.leach@rrd.com</a>		<b>Company Web Site:</b> <a href="http://www.rrdonnelley.com">www.rrdonnelley.com</a>	

**FOR PROCUREMENT SERVICES USE ONLY**

<b>P.R. #</b>	LIT <input type="checkbox"/>	MEMO <input type="checkbox"/>	LET <input type="checkbox"/>	OTHER <input type="checkbox"/>	MISSING PAGES
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