

Bid Opening Results For:

IFB NUMBER	23013
BID OPENING	2/25/2016
GROUP NUMBER	40523
PURCHASING OFFICER	Matt Jones
TELEPHONE	(518) 474-4163

DESCRIPTION

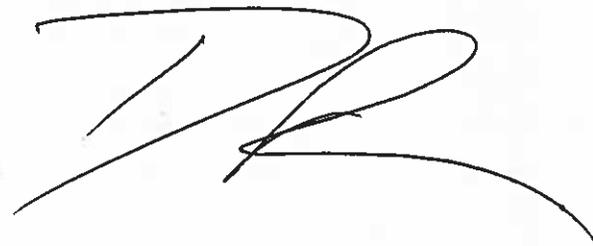
Buses, Transit (Adult Passenger)
(Statewide)

State of New York Executive Department
Office of General Services – Procurement Services
Corning Tower - 38th Floor
Empire State Plaza
Albany, NY 12242

INVITATION FOR BIDS

**IMPORTANT: SEE "NOTICE TO BIDDERS" CLAUSES HEREIN
BIDS MAY BE SENT TO THE ABOVE ADDRESS ONLY
(E-Mail or Facsimile Bid Submissions Are NOT Acceptable)**

BID OPENING	TITLE: Group 40523 – BUSES, TRANSIT (Adult Passenger) (Statewide)		
DATE: February 18, 2016	Classification Codes: 25		
TIME: 11:00 AM ET			
INVITATION FOR BIDS NUMBER: 23013	SPECIFICATION REFERENCE: As Incorporated in the Invitation For Bids		
CONTRACT PERIOD: See Section II.20 <i>Contract Period and Renewals</i>			
DESIGNATED CONTACTS:			
PRIMARY CONTACT: Matthew Jones E-mail address: SST_auto@ogs.ny.gov		SECONDARY CONTACT: Wendy Reitzel E-mail address: SST_auto@ogs.ny.gov	
The bid must be fully and properly executed by an authorized person. By signing you certify your express authority to sign on behalf of yourself, your company, or other entity and full knowledge and acceptance of this INVITATION FOR BIDS, Appendix A (Standard Clauses For New York State Contracts), Appendix B (OGS General Specifications), and State Finance Law §139-j and §139-k (Procurement Lobbying), and that all information provided is complete, true and accurate. By signing, bidder affirms that it understands and agrees to comply with the OGS procedures relative to permissible contacts as required by State Finance Law §139-j (3) and §139-j (6) (b). Information may be accessed at: Procurement Lobbying: http://www.ogs.ny.gov/aboutOgs/regulations/defaultSFL_139j-k.asp			
Bidder's Federal Tax Identification Number: (Do Not Use Social Security Number) 204684842		NYS Vendor Identification Number: (See "New York State Vendor File Registration" clause) 1000047189	
If applicable, place an "x" in the appropriate box (check all that apply):			
<input type="checkbox"/> Small Business		<input type="checkbox"/> Minority Owned Business	<input type="checkbox"/> Women Owned Business
<input type="checkbox"/> #Employees			
Legal Business Name of Company Bidding: EMPIRE BUS SALES, LLC			
D/B/A - Doing Business As (if applicable):			
Street	City	State	Zip
3050 LAKE ROAD	HORSEHEADS	NY	14845
			County
			CHEMUNG
If applicable, place an "x" in the appropriate box (check all that apply):			
<input type="checkbox"/> Manufactured Within New York State		<input checked="" type="checkbox"/> Manufactured Outside New York State	
If you are not bidding, place an "x" in the box and return this page only. <input type="checkbox"/> WE ARE UNABLE TO BID AT THIS TIME BECAUSE			
Bidder's Signature: <i>Robert C. Maloney</i>		Printed or Typed Name: ROBERT C. MALONEY	
Title: VICE-PRESIDENT		Date: 01/18/16	
Phone : (607) 767 - 4295	ext ()	Toll Free Phone : () -	ext ()
Fax : (607) 733 - 4824	ext ()	Toll Free Fax : () -	ext ()
Contact E-mail Address for this IFB: rm@empirebus.com			
P.R. # 23013-T LIT <input type="checkbox"/> MEMO <input type="checkbox"/> LET <input type="checkbox"/> OTHER <input type="checkbox"/> MISSING PAGES			

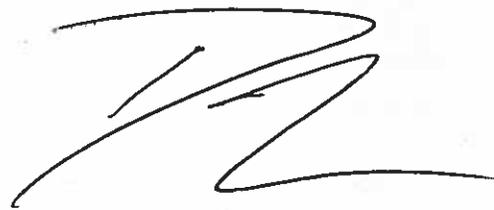


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CONTRACT PERIOD: See Section II.20 <i>Contract Period and Renewals</i>			
DESIGNATED CONTACTS:			
PRIMARY CONTACT: Matthew Jones E-mail address: SST_auto@ogs.ny.gov		SECONDARY CONTACT: Wendy Reitzel E-mail address: SST_auto@ogs.ny.gov	
<p>The bid must be fully and properly executed by an authorized person. By signing you certify your express authority to sign on behalf of yourself, your company, or other entity and full knowledge and acceptance of this INVITATION FOR BIDS, Appendix A (Standard Clauses For New York State Contracts), Appendix B (OGS General Specifications), and State Finance Law §139-j and §139-k (Procurement Lobbying), and that all information provided is complete, true and accurate. By signing, bidder affirms that it understands and agrees to comply with the OGS procedures relative to permissible contacts as required by State Finance Law §139-j (3) and §139-j (6) (b). Information may be accessed at: Procurement Lobbying: http://www.ogs.ny.gov/aboutOgs/regulations/defaultSFL_139j-k.asp</p>			
Bidder's Federal Tax Identification Number: (Do Not Use Social Security Number)		NYS Vendor Identification Number: (See "New York State Vendor File Registration" clause)	
16-0979756		1000015136	
If applicable, place an "x" in the appropriate box (check all that apply): <input type="checkbox"/> Small Business #Employees _____ <input type="checkbox"/> Minority Owned Business <input type="checkbox"/> Women Owned Business			
Legal Business Name of Company Bidding: Matthews Buses Inc.			
D/B/A - Doing Business As (if applicable):			
Street	City	State	Zip
2900 Route 9	Ballston Spa	NY	12020
County Saratoga			
If applicable, place an "x" in the appropriate box (check all that apply): <input type="checkbox"/> Manufactured Within New York State <input checked="" type="checkbox"/> Manufactured Outside New York State			
If you are not bidding, place an "x" in the box and return this page only. <input type="checkbox"/> WE ARE UNABLE TO BID AT THIS TIME BECAUSE _____			
Bidder's Signature: 		Printed or Typed Name: Richard L. Solano Jr.	
Title: Commercial Sales Consultant		Date: 2/23/2016	
Phone : (518) 390 - 1243 ext ()	Toll Free Phone : (800) 330-1175 ext (433)		
Fax : (518) 584 - 1941 ext ()	Toll Free Fax : () - ext ()		
Contact E-mail Address for this IFB: rsolano@matthewsbusescommercial.com			
P.R. # 23013-T LIT <input type="checkbox"/> MEMO <input type="checkbox"/> LET <input type="checkbox"/> OTHER <input type="checkbox"/> MISSING PAGES			



23013 Transit Buses Bid Summary

		Grand Total For Lot			
		LOT J	LOT K	LOT L	LOT M
		Conventional Style	Conventional Style	Low Floor (Front Engine)	Low Floor (Rear Engine)
Bidder (#)	Bidder Name	24 Passenger [22A/2WC]	28 Passenger [26A/2WC]	25 Passenger [23A/2WC]	35 Passenger [33A/2WC]
Bid Summary	Alliance Bus Group	\$2,468,000.00	\$7,691,025.00	No Bid	No Bid
Bid Summary (2)	EMPIRE BUS SALES,	No Bid	No Bid	\$5,215,630.00	\$6,912,222.00
Bid Summary (3)	Matthews Buses Inc.	\$2,348,300.00	\$7,297,485.00	No Bid	No Bid
Bid Summary (4)	Enter Bidder	No Bid	No Bid	No Bid	No Bid
Bid Summary (5)	New York Bus Sales,	\$2,965,665.00	\$9,412,875.00	No Bid	No Bid
Bid Summary (6)	W.N.Y. Bus Parts, Inc.	\$2,353,571.05	\$7,286,906.40	No Bid	No Bid

		LOT J		LOT K		LOT L		LOT M	
		Conventional Style		Conventional Style		Low Floor (Front Engine)		Low Floor (Rear Engine)	
		24 Passenger [22A/2WC]		28 Passenger [26A/2WC]		25 Passenger [23A/2WC]		35 Passenger [33A/2WC]	
Bid Rank	Grand Total For Lot	Bidder Name	Grand Total For Lot	Bidder Name	Grand Total For Lot	Bidder Name	Grand Total For Lot	Bidder Name	
1	\$2,348,300.00	Matthews Buses Inc.	\$7,286,906.40	W.N.Y. Bus Parts, Inc. Db Gorman Enterprises	\$5,215,630.00	EMPIRE BUS SALES, LLC	\$6,912,222.00	EMPIRE BUS SALES, LLC	
2	\$2,353,571.05	W.N.Y. Bus Parts, Inc. Db Gorman Enterprises	\$7,297,485.00	Matthews Buses Inc.					
3	\$2,468,000.00	Alliance Bus Group	\$7,691,025.00	Alliance Bus Group					
4	\$2,965,665.00	New York Bus Sales, LLC / J.P. Bus & Truck Repair LTD D/B/A Bird Bus Sales	\$9,412,875.00	New York Bus Sales, LLC / J.P. Bus & Truck Repair LTD D/B/A Bird Bus Sales					

23013 Transit Buses Bid Summary

		Grand Total For Lot			
		LOT J	LOT K	LOT L	LOT M
		Conventional Style	Conventional Style	Low Floor (Front Engine)	Low Floor (Rear Engine)
Bidder (#)	Bidder Name	24 Passenger [22A/2WC]	28 Passenger [26A/2WC]	25 Passenger [23A/2WC]	35 Passenger [33A/2WC]
Bid Summary	Alliance Bus Group	\$2,468,000.00	\$7,691,025.00	No Bid	No Bid
Bid Summary (2)	EMPIRE BUS SALES,	No Bid	No Bid	\$5,215,630.00	\$6,912,222.00
Bid Summary (3)	Matthews Buses Inc.	\$2,348,300.00	\$7,297,485.00	No Bid	No Bid
Bid Summary (4)	Enter Bidder	No Bid	No Bid	No Bid	No Bid
Bid Summary (5)	New York Bus Sales,	\$2,965,665.00	\$9,412,875.00	No Bid	No Bid
Bid Summary (6)	W.N.Y. Bus Parts, Inc.	\$2,353,571.05	\$7,286,906.40	No Bid	No Bid

		LOT J		LOT K		LOT L		LOT M	
		Conventional Style		Conventional Style		Low Floor (Front Engine)		Low Floor (Rear Engine)	
		24 Passenger [22A/2WC]		28 Passenger [26A/2WC]		25 Passenger [23A/2WC]		35 Passenger [33A/2WC]	
Bid Rank	Grand Total For Lot	Bidder Name	Grand Total For Lot	Bidder Name	Grand Total For Lot	Bidder Name	Grand Total For Lot	Bidder Name	
1	\$2,348,300.00	Matthews Buses Inc.	\$7,286,906.40	W.N.Y. Bus Parts, Inc. Dbas Gorman Enterprises	\$5,215,630.00	EMPIRE BUS SALES, LLC	\$6,912,222.00	EMPIRE BUS SALES, LLC	
2	\$2,353,571.05	W.N.Y. Bus Parts, Inc. Dbas Gorman Enterprises	\$7,297,485.00	Matthews Buses Inc.					
3	\$2,468,000.00	Alliance Bus Group	\$7,691,025.00	Alliance Bus Group					
4	\$2,965,665.00	New York Bus Sales, LLC / J.P. Bus & Truck Repair LTD D/B/A Bird Bus Sales	\$9,412,875.00	New York Bus Sales, LLC / J.P. Bus & Truck Repair LTD D/B/A Bird Bus Sales					

Bid Summary

To enter a bid for a Lot, (1) select "YES" from the drop-down menu in Row 9 below for the applicable Lot on this worksheet, and (2) complete the Bidder input worksheet for the Lot (e.g., "LOT J"). Additional instructions are on the "Instructions" tab.

Cells on this worksheet, and Bidder input cells on the Bidder input worksheets (e.g., "LOT J") will be black until "YES" is selected in Row 9 for the applicable Lot on this worksheet.

If "No Bid" appears in the "Grand Total For Lot" Row below (Row 21), that indicates that the Bidder has failed to enter all required pricing information (e.g., the Base Item Unit Price or one or more Optional Equipment Unit Price) on the Bidder input worksheet for the applicable Lot (e.g., "LOT J"). Failure to enter all required pricing information for a Lot shall deem the bid for that Lot non-responsive and shall result in the rejection of the bid for that Lot.

Alliance Bus Group	LOT J	LOT K	LOT L	LOT M
Tab name of the Bidder input worksheet applicable to the Lot				
Lot/Item Description	Conventional Style	Conventional Style	Low Floor (Front Engine)	Low Floor (Rear Engine)
Minimum Passenger Capacity [Ambulatory (A) plus Wheelchairs (WC)]	24 Passenger [22A/2WC]	28 Passenger [26A/2WC]	25 Passenger [23A/2WC]	35 Passenger [33A/2WC]
Select "YES" from the drop-down menu to bid on a Lot	YES	YES	NO	NO
Chassis Model Year	2016	2016		
Chassis Make	Freightliner Custom Chassis	Freightliner Custom Chassis		
Chassis Model	S2C	S2C		
Chassis Model Code	Enter on LOT J tab	Enter on LOT K tab		
Body Model Year	2016	2016		
Body Make	Startrans	Startrans		
Body Model	President/PS2	President/PS2		
Body Model Code	59004	59005		
Evaluation Quantity	20	60		
Base Item Unit Price	\$115,000.00	119000		
Total Optional Equipment Evaluation Price	\$168,000.00	\$551,025.00		
Grand Total For Lot	\$2,468,000.00	\$7,691,025.00	No Bid	No Bid

Bid Summary

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EMPIRE BUS SALES, LLC	LOT J	LOT K	LOT L	LOT M
Tab name of the Bidder input worksheet applicable to the Lot				
Lot/Item Description	Conventional Style	Conventional Style	Low Floor (Front Engine)	Low Floor (Rear Engine)
Minimum Passenger Capacity [Ambulatory (A) plus Wheelchairs (WC)]	24 Passenger [22A/2WC]	28 Passenger [26A/2WC]	25 Passenger [23A/2WC]	35 Passenger [33A/2WC]
Select "YES" from the drop-down menu to bid on a Lot	NO	NO	YES	YES
Chassis Model Year			2016	2016
Chassis Make			IC (International)	ELDORADO
Chassis Model			TC	EZ-RIDER II MAX
Chassis Model Code			NA	35
Body Model Year			2016	2016
Body Make			Eldorado National	ELDORADO
Body Model			Passport	EZ-RIDER II MAX
Body Model Code			35HD	35
Evaluation Quantity			20	20
Base Item Unit Price			\$237,038.00	\$326,243.00
Total Optional Equipment Evaluation Price			\$474,870.00	\$387,362.00
Grand Total For Lot	No Bid	No Bid	\$5,215,630.00	\$6,912,222.00

Bid Summary

To enter a bid for a Lot, (1) select "YES" from the drop-down menu in Row 9 below for the applicable Lot on this worksheet, and (2) complete the Bidder input worksheet for the Lot (e.g., "LOT J"). Additional instructions are on the "Instructions" tab.

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Matthews Buses Inc.	LOT J	LOT K	LOT L	LOT M
Tab name of the Bidder input worksheet applicable to the Lot				
Lot/Item Description	Conventional Style	Conventional Style	Low Floor (Front Engine)	Low Floor (Rear Engine)
Minimum Passenger Capacity [Ambulatory (A) plus Wheelchairs (WC)]	24 Passenger [22A/2WC]	28 Passenger [26A/2WC]	25 Passenger [23A/2WC]	35 Passenger [33A/2WC]
Select "YES" from the drop-down menu to bid on a Lot	YES	YES	NO	NO
Chassis Model Year	2017	2017		
Chassis Make	Freightliner Custom Chassis	Freightliner Custom Chassis		
Chassis Model	S2C	S2C		
Chassis Model Code	Enter on LOT J tab	Enter on LOT K tab		
Body Model Year	2017	2017		
Body Make	Champion	Champion		
Body Model	Defender	Defender		
Body Model Code	S2C	S2C		
Evaluation Quantity	20	60		
Base Item Unit Price	\$111,730.00	115051		
Total Optional Equipment Evaluation Price	\$113,700.00	\$394,425.00		
Grand Total For Lot	\$2,348,300.00	\$7,297,485.00	No Bid	No Bid

Bid Summary

To enter a bid for a Lot, (1) select "YES" from the drop-down menu in Row 9 below for the applicable Lot on this worksheet, and (2) complete the Bidder input worksheet for the Lot (e.g., "LOT J"). Additional instructions are on the "Instructions" tab.

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Enter Bidder Company Name on Attach 1 Summary worksheet	LOT J	LOT K	LOT L	LOT M
Tab name of the Bidder input worksheet applicable to the Lot				
Lot/Item Description	Conventional Style	Conventional Style	Low Floor (Front Engine)	Low Floor (Rear Engine)
Minimum Passenger Capacity [Ambulatory (A) plus Wheelchairs (WC)]	24 Passenger [22A/2WC]	28 Passenger [26A/2WC]	25 Passenger [23A/2WC]	35 Passenger [33A/2WC]
Select "YES" from the drop-down menu to bid on a Lot	NO	NO	YES	YES
Chassis Model Year			Enter on LOT L tab	2016
Chassis Make			Enter on LOT L tab	New Flyer
Chassis Model			Enter on LOT L tab	MiDi
Chassis Model Code			Enter on LOT L tab	MD35
Body Model Year			Enter on LOT L tab	2016
Body Make			Enter on LOT L tab	New Flyer
Body Model			Enter on LOT L tab	MiDi
Body Model Code			Enter on LOT L tab	MD35
Evaluation Quantity			20	20
Base Item Unit Price			Enter on LOT L tab	\$314,812.57
Total Optional Equipment Evaluation Price			Enter on LOT L tab	Enter on LOT M tab
Grand Total For Lot	No Bid	No Bid	No Bid	No Bid

Bid Summary

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New York Bus Sales, LLC / J.P. Bus & Truck Repair LTD D/B/A Bird Bus Sales	LOT J	LOT K	LOT L	LOT M
Tab name of the Bidder input worksheet applicable to the Lot				
Lot/Item Description	Conventional Style	Conventional Style	Low Floor (Front Engine)	Low Floor (Rear Engine)
Minimum Passenger Capacity [Ambulatory (A) plus Wheelchairs (WC)]	24 Passenger [22A/2WC]	28 Passenger [26A/2WC]	25 Passenger [23A/2WC]	35 Passenger [33A/2WC]
Select "YES" from the drop-down menu to bid on a Lot	YES	YES	NO	NO
Chassis Model Year	2017	2017		
Chassis Make	Blue Bird	Blue Bird		
Chassis Model	BBCV	BBCV		
Chassis Model Code	2610	3011		
Body Model Year	2017	2017		
Body Make	Blue Bird	Blue Bird		
Body Model	BBCV	BBCV		
Body Model Code	2610	3011		
Evaluation Quantity	20	60		
Base Item Unit Price	\$129,991.00	133864		
Total Optional Equipment Evaluation Price	\$365,845.00	\$1,381,035.00		
Grand Total For Lot	\$2,965,665.00	\$9,412,875.00	No Bid	No Bid

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W.N.Y. Bus Parts, Inc. Db a Gorman Enterprises	LOT J	LOT K	LOT L	LOT M
Tab name of the Bidder input worksheet applicable to the Lot				
Lot/Item Description	Conventional Style	Conventional Style	Low Floor (Front Engine)	Low Floor (Rear Engine)
Minimum Passenger Capacity [Ambulatory (A) plus Wheelchairs (WC)]	24 Passenger [22A/2WC]	28 Passenger [26A/2WC]	25 Passenger [23A/2WC]	35 Passenger [33A/2WC]
Select "YES" from the drop-down menu to bid on a Lot	YES	YES	NO	NO
Chassis Model Year	2016	2016		
Chassis Make	FORD	FORD		
Chassis Model	F650	F650		
Chassis Model Code	Enter on LOT J tab	Enter on LOT K tab		
Body Model Year	2016	2016		
Body Make	GLAVAL	GLAVAL		
Body Model	CONCORDE II	CONCORDE II		
Body Model Code	Enter on LOT J tab	Enter on LOT K tab		
Evaluation Quantity	20	60		
Base Item Unit Price	\$110,901.45	113121.08		
Total Optional Equipment Evaluation Price	\$135,542.05	\$499,641.60		
Grand Total For Lot	\$2,353,571.05	\$7,286,906.40	No Bid	No Bid